

**ADD BEST SELLING  
MOUNTAIN MIST  
GIFT SETS TO YOUR  
STORE OR GIFT SHOP!**



## *Handcrafted in the Mountains*

Add our beautiful mountain-made souvenir gifts to your product lineup! Customers love to take mountain gifts back home. Our eye-catching gift sets feature a bar of vegan, handmade soap and an all-natural lip balm made right here in the Blue Ridge mountains. An assortment of wonderful scents and flavors are included in each order.

*Net profit of \$100 - \$150 per 24/piece gift set.*

**Starter Kit: \$140** (24 sets + wood display)

**24 set refill: \$132** (no wood display)

*Suggested MSRP of \$10-\$12 per gift set.*

Contact Susan at [info@mtnmist.com](mailto:info@mtnmist.com) or place your order online at [mtnmist.com/wholesale](http://mtnmist.com/wholesale).

We look forward to working with you!

Free delivery in Sevier/Cocke County and Asheville, NC area.  
Affordable shipping for non-local customers.





# Mountain Mist

*the art of relaxation*

Thank you for your interest in Mountain Mist. We take great pride in our handcrafted products made in small batches in the heart of the Appalachian Mountains. Below is information regarding our 2022 wholesale program. We are happy to provide any additional information or guidance to help you find the products and scents to tempt and delight your customers. Please feel free to contact me for additional information, and thank you for supporting Mountain Mist!

Sincerely,  
Susan Spivey  
Mountain Mist  
(828)713-3772

## Wholesale Program

Our wholesale program is designed to allow you to order small amounts (\$150 minimum) of the products you want rather than forcing you to carry the entire line. Prices are set based on dozens. Within each dozen, you may choose as many scents as you like. Payment is due at the time of order. We ship orders as quickly as possible, but shipping times do vary depending on content and size of order. We typically ship UPS Ground to ensure timely delivery and tracking. Expedited service and overnight shipping are available at your request. If you have an idea, special need, or something you think we can help with, please don't hesitate to ask. We are always open to finding new ways to work with our clients.

To place orders, contact me via

e-mail	<a href="mailto:info@mtnmist.com">info@mtnmist.com</a>
phone	828.713.3772

*the art of relaxation*  
[www.mtnmist.com](http://www.mtnmist.com)

# Wholesale Pricing

Product	Price per dozen	Sug. Retail
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<b>Soy Lotion Candles -6 oz tin</b>	72.00	\$12
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-Our clean burning candles double as a moisturizing lotion. First added in the fall of 2006, we can hardly keep them in stock. A very hot seller!

<b>Shower Lotion</b>	60.00	\$10
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-Apply to warm, wet skin. Rub the bar over skin, towel off a normal. Moisturized and ready to go!

<b>Shea Crème – 4oz jar</b>	72.00	\$12
1.9oz jar	48.00	\$8

-Looking for an all-over moisturizer that actually works? Look no further! Our shea cremes is an incredibly rich creamy lotion. Very smooth and silk and intensely moisturizing. PARABEN FREE.

<b>Shea Soap - 5 oz bar</b>	36.00	\$6
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-Great lathering and the moisturizing properties of pure shea butter. Our soaps are often complemented for their skin soothing and moisturizing properties. Additional scents - Balsam, Kings, Patchouli, Cashmere Vanilla

<b>Loofah Soap</b>	48.00	\$8
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-Loofah soap is a work of art and a great cleanser! Besides it beauty, the loofah soaps delivers a powerful exfoliating scrub and cleansing for your skin.

<b>Lip Balm – .15 oz tube</b>	24.00	\$3.50
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-All-natural lip quenching goodness with sunprotection available in Cherry Shimmer, Berry Shimmer, Mango Shimmer, Blackberry Shimmer, Honey, Lavender Vanilla, Orange Creamsicle, Peach, Spearmint Eucalyptus, Peppermint, Margarita Lime.

<b>Roll-On Perfume - .35 oz</b>	60.00	\$10
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-Our roll-on perfumes offer our beautiful scents in a perfume free of alcohol and phthalates. A sweet almond and jojoba oil blend.

<b>Milk Bath – 16 oz</b>	60.00	\$10
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-Softens the skin while the finely ground sea salt soothes the body and detoxifies the skin.

## Scents

BL	Bliss	An intoxicating blend of jasmine, rose, and sandalwood
CB	Coconut Lime	A tantalizing trinity of coconut, lime, and luscious verbena
CO	Citrus Basil	Tangy citrus with an undertone of energizing green basil
LV	Lavender	The legendary relaxing, calming, and rebalancing scent
LG	Lemon Ginger	A tantalizing union of zingy lemon, warm ginger, & healing sage
MS	Mango Sunset	A mouth-watering fusion of mango, papaya, and tropical flavors
OB	Orange Blossom	A mouth-watering combination of orange, cassis, vanilla, and grapefruit
PI	Peppermint Ice	A refreshing and cooling scent with a skin-tingling afterglow
RA	Rain	Fresh as the morning rain with a unique, clean scent
SE	Spearmint Eucalyptus	A refreshing blend of spearmint with the clarify power of eucalyptus
SP	Sprig	A revitalizing combination of cucumber and aloe blended with lavender

## Seasonal

SN	Snowflake Kisses	A festive holiday celebration of memory-filled scents
SU	Sugarplum	Sweetness and light combine to make this an irresistible confection!
SK	Sunshine Kisses	A bright confection of peaches, grapefruit, and thyme

## Soap Only

BA	Balsam	Cold mountain air, intoxicating evergreen, and a hint of citrus
CV	Cashmere Vanilla	The warm, soothing scents of vanilla and caramel
KI	Kings	The legendary scents of myrrh and frankincense and a hint of eucalyptus
MB	Mountain Breeze	Forest berries intertwined with rose, wild sage, and red cedar
MD	Muscadine	A fun, fruity scent of summer celebration and sunshine arbors
PA	Patchouli	Hippie perfume ... smells like forest, pot and snuggling